STATE OF CALIFORNIA DEPARTMENT OF MANAGED HEALTH CARE HEALTH CARE SERVICE PLAN

QUARTERLY FINANCIAL REPORTING FORM

| | | 1 |
|------------|---|---|
| 1. | FOR THE QUARTER ENDING: | June 30, 2003 |
| 2. | Name: | ACCESS DENTAL PLAN |
| 3. | File Number:(Enter last three digits) 933-0 | 318 |
| 4. | Date Incorporated or Organized: | January 14, 1993 |
| 5. | Date Licensed as a HCSP: | December 22, 1993 |
| 6. | Date Federally Qualified as a HCSP: | N/A |
| 7. | Date Commenced Operation: | April 4, 1994 |
| 8. | Mailing Address: | 555 University Avenue, Suite 182, Sacramento, CA 95825 |
| 9. | Address of Main Administrative Office: | 555 University Avenue, Suite 182, Sacramento, CA 95825 |
| 10. | Telephone Number: | (916) 922-5000 |
| 11. | HCSP's ID Number: | 68-0291842 |
| 12. | Principal Location of Books and Records: | 555 University Avenue, Suite 182, Sacramento, CA 95825 |
| | Plan Contact Person and Phone Number: | Samia Zumount, Esq (916) 563-6035 |
| 14. | Financial Reporting Contact Person and Phone Number: | Timothy Benson (916) 563-6085 |
| | President:* | Reza Abbaszadeh, DDS |
| 16. | Secretary:* | Thomas Joseph Dooley |
| | Chief Financial Officer:* | Brent Alan Seegmiller |
| | Other Officers:* | Tahereh Abbaszadeh, Treasurer |
| 19. | | |
| 20. | | |
| 21. | | |
| 22. | Directors:* | Mark Steven Tanaka, Chairman |
| 23. | | Reza Abbaszadeh, DDS |
| 24. | | Thomas Joseph Dooley |
| 25. | | Emery Bevington Dowell |
| 26. | | |
| 27. | | |
| 28. | | |
| 29. | | |
| 30. | | |
| 31. | | |
| | and says that they are the officers of the said health care service plan, free and financial statements, together with related exhibits, schedules and statement of all the assets and liabilities and of the condition and a | e plan noted on line 2, being duly sworn, each for himself or herself, deposes an, and that, for the reporting period stated above, all of the herein assets were clear from any liens or claims thereon, except as herein stated, and that these explanations therein contained, annexed or referred to, is a full and true affairs of the said health care service plan as of the reporting period stated reported, according to the best of their information, knowledge and belief, |
| 32. | President | signature required (please type for valid signature) |
| 33. | Secretary | signature required (please type for valid signature) |
| 34. | Chief Financial Officer | Bigm:AuSeconilleired (please type for valid signature) |
| | * Show full name (initials not accepted) and indicate by sign (#) those off | icers and directors who did not occupy the indicated position in the previous statement. |
| 35. 36. | Check if this is a revised filing, and complete question 7 on page 2: If all dollar amounts are reported in thousands (000), check here: | |

STATE OF CALIFORNIA DEPARTMENT OF MANAGED HEALTH CARE HEALTH CARE SERVICE PLAN

QUARTERLY FINANCIAL REPORTING FORM

SUPPLEMENTAL INFORMATION

| | | | | 1 |
|----|--|-----|----------|---|
| 1. | Are footnote disclosures attached with this filing? | Yes | - | |
| 2. | Is the attached reporting form filed on a consolidated or combined basis? If "Yes", the plan is required to file consolidating or combining schedules. | Yes | | |
| 3. | Is the plan required to file additional information (i.e. parent/affiliate financial statements, claims reports, etc.) that is required by the Department? | No | | |
| | Have the Restricted Assets changed from the previous quarterly filing? If "yes", complete Schedule A-2 (Restricted Assets). | No | | |
| 5. | Are there any significant changes reported on Schedule G, Section III? | No | T | |
| 6. | If "yes", describe: | | | |
| 7. | If this is a revised reporting form, what is/are the reason(s) for the revision? | | | |

REPORT #1 ---- PART A: ASSETS

| | 1 | 2 |
|----------------|---|-------------------------|
| | | |
| | TASSETS: | Current Period |
| 1. | Cash and Cash Equivalents | 7,480,418 |
| 2. | Short-Term Investments | 563,030 |
| 3. | Premiums Receivable - Net | 3,330,544 |
| 4. | Interest Receivable | 101,405 |
| 5. | Shared Risk Receivables - Net | 0 |
| 6. | Other Health Care Receivables - Net | 1,679,740 |
| 7. | Prepaid Expenses | 836,357 |
| 8. | Secured Affiliate Receivables - Current | 1,907,565 |
| 9. | Unsecured Affiliate Receivables - Current | 441,092 |
| 10. | Aggregate Write-Ins for Current Assets | 127,621 |
| 11. | TOTAL CURRENT ASSETS (Items 1 to 10) | 16,467,772 |
| OTHER A | CCETC. | |
| 12. | Restricted Assets | 1,582,308 |
| | | |
| 13. | Long-Term Investments | 8,804,894 |
| 14. | Intangible Assets and Goodwill - Net | |
| 15. | Secured Affiliate Receivables - Long-Term | |
| 16. | Unsecured Affiliate Receivables - Past Due | 07.007 |
| 17. | Aggregate Write-Ins for Other Assets | 87,327 |
| 18. | TOTAL OTHER ASSETS (Items 12 to 17) | 10,474,529 |
| PROPERT | Y AND EQUIPMENT | |
| 19. | Land, Building and Improvements | 0 |
| 20. | Furniture and Equipment - Net | 672,688 |
| 21. | Computer Equipment - Net | 313,491 |
| 22. | Leasehold Improvements -Net | 301,697 |
| | Construction in Progress | 431,198 |
| 23. | | 42,191 |
| 24. | Software Development Costs | |
| 25. | Aggregate Write-Ins for Other Equipment | 52,654 |
| 26. 27. | TOTAL PROPERTY AND EQUIPMENT (Items 19 to 25) | 1,813,919 28,756,220 |
| 21. | TOTAL ASSETS | 20,730,220 |
| DETAILS | OF WRITE-INS AGGREGATED AT ITEM 10 FOR CURRENT ASSETS | |
| 1001. | Inventory | 71,119 |
| 1002. | Administrative Fee Receivable | 56,502 |
| 1003. | | |
| 1004. | | |
| 1098. | Summary of remaining write-ins for Item 10 from overflow page | |
| 1099. | TOTALS (Items 1001 thru 1004 plus 1098) | 127,621 |
| | , , , | , |
| DETAILS | OF WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER ASSETS | |
| 1701. | Security Deposits | 87,327 |
| 1702. | | |
| 1703. | | |
| 1704. | | |
| 1798. | Summary of remaining write-ins for Item 17 from overflow page | |
| 1799. | TOTALS (Items 1701 thru 1704 plus 1798) | 87,327 |
| DEE: | OF WINES BY A CORECAMEN AN WORLD AN POR COMMENT | |
| | OF WRITE-INS AGGREGATED AT ITEM 25 FOR OTHER EQUIPMENT | 50 651 |
| 2501. 2502. | Vehicles - Net | 52,654 |
| | | |
| 2503. | | |
| 2504. | | |
| 2598. | Summary of remaining write-ins for Item 25 from overflow page | 50 -51 |
| 2599. | TOTALS (Items 2501 thru 2504 plus 2598) | 52,654 |

REPORT #1 ---- PART B: LIABILITIES AND NET WORTH

| 1 | 2 | 3 | 4 |
|--|-------------|----------------|----------------------|
| | | Current Period | |
| | | Non- | |
| CURRENT LIABILITIES: | Contracting | Contracting | Total |
| Trade Accounts Payable | 291,143 | XXX | 291,143 |
| Capitation Payable | 8,500 | XXX | 8,500 |
| Claims Payable (Reported) | 2,915,040 | 5,244 | 2,920,284 |
| Incurred But Not Reported Claims | 2,412,618 | 5,456 | 2,418,074 |
| POS Claims Payable (Reported) | 2,112,010 | 3,130 | 2,110,07 |
| POS Incurred But Not Reported Claims | 0 | | |
| 7. Other Medical Liability | 0 | | |
| 8. Unearned Premiums | 1,428,457 | XXX | 1,428,45 |
| Concained Fernanis Loans and Notes Payable | 0 | XXX | 1,420,43 |
| Amounts Due To Affiliates - Current | 0 | XXX | |
| Almounts Due To Arimates - Current Aggregate Write-Ins for Current Liabilities | 3,049,433 | 0 | 3,049,43 |
| 12. TOTAL CURRENT LIABILITIES (Items 1 to 11) | | 10,700 | |
| | 10,105,191 | 10,700 | 10,115,89 |
| OTHER LIABILITIES: | 0 | VVV | , |
| 13. Loans and Notes Payable (Not Subordinated) | 0 | XXX | |
| 14. Loans and Notes Payable (Subordinated) | | XXX | |
| 15. Accrued Subordinated Interest Payable | 0 | XXX | |
| 16. Amounts Due To Affiliates - Long Term | 0 | XXX | (|
| 17. Aggregate Write-Ins for Other Liabilities | 2,558,548 | XXX | 2,558,548 |
| 18. TOTAL OTHER LIABILITIES (Items 13 to 17) | 2,558,548 | XXX | 2,558,548 |
| 19. TOTAL LIABILITIES | 12,663,739 | 10,700 | 12,674,439 |
| NET WORTH | | | |
| 20. Common Stock | XXX | XXX | 300,000 |
| 21. Preferred Stock | XXX | XXX | |
| 22. Paid In Surplus | XXX | XXX | 344,757 |
| 23. Contributed Capital | XXX | XXX | |
| 24. Retained Earnings (Deficit)/Fund Balance | XXX | XXX | 15,330,740 |
| 25. Aggregate Write-Ins for Other Net Worth Items | XXX | XXX | 106,284 |
| 26. TOTAL NET WORTH (Items 20 to 25) | XXX | XXX | 16,081,78 |
| 27. TOTAL LIABILITIES AND NET WORTH | XXX | XXX | 28,756,220 |
| DETAILS OF WRITE-INS AGGREGATED AT ITEM 11 FOR CURRENT LL | ADII ITIES | | |
| | i l | | 1 (2(25) |
| 1101. Accrued Compensation | 1,636,359 | | 1,636,359 576,799 |
| 1102. Misc. Accrued Liabilities | 576,799 | | |
| 1103. Accrued Broker Commission Liability | 402,840 | | 402,840 |
| 1104. Accrued Premium Tax Liability | 85,768 | | 85,768 |
| 1198. Summary of remaining write-ins for Item 11 from overflow page | 347,667 | 0 | 347,66 |
| 1199. TOTALS (Items 1101 thru 1104 plus 1198) | 3,049,433 | 0 | 3,049,433 |
| NETAH C OF UDITE INC ACCIDECATED AT ITEM 17 FOR OTHER LIABI | T TELES | | |
| DETAILS OF WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER LIABI | | NNN. | 2.550.540 |
| 1701. Minority Interest | 2,558,548 | XXX | 2,558,548 |
| 1702. | | XXX | |
| 1703. | | XXX | |
| 1704. | | XXX | |
| 1798. Summary of remaining write-ins for Item 17 from overflow page | | XXX | |
| 1799. TOTALS (Items 1701 thru 1704 plus 1798) | 2,558,548 | XXX | 2,558,548 |
| DETAILS OF WRITE-INS AGGREGATED AT ITEM 25 FOR OTHER NET V | WORTH ITEMS | | |
| 2501. Unrealized Gain on Available for Sale Securities | XXX | XXX | 106,284 |
| 2502. | XXX | XXX | |
| 2503. | XXX | XXX | |
| 2504. | XXX | XXX | |
| 2598. Summary of remaining write-ins for Item 25 from overflow page | XXX | XXX | |
| 2599. TOTALS (Items 2501 thru 2504 plus 2598) | XXX | XXX | 106,28 |
| 2077. 1017125 (nomo 2501 una 2507 pius 2570) | 71/1/1 | 11/1/1 | 100,20 |

REPORT #2: REVENUE, EXPENSES AND NET WORTH

| | REPORT #2: REVENUE, EXPENSES AND NET | 1 1 | 2 |
|----------|---|----------------|--------------|
| | | Current Period | Year-To-Date |
| | | Current reriod | Teal To Date |
| REVENUE | CS: | | |
| 1. | Premiums (Commercial) | 10,015,373 | 19,578,522 |
| 2. | Capitation | 248,118 | 442,564 |
| 3. | Co-payments, COB, Subrogation | 733,693 | 1,442,107 |
| 4. | Title XVIII - Medicare | 0 | 0 |
| 5. | Title XIX - Medicaid | 8,871,363 | 17,287,145 |
| 6. | Fee-For-Service | 4,137,101 | 8,389,499 |
| 7. | Point-Of-Service (POS) | 0 | (|
| 8. | Interest | 180,750 | 350,615 |
| 9. | Risk Pool Revenue | 0 | 000,010 |
| 10. | Aggregate Write-Ins for Other Revenues | -42,312 | -193,162 |
| 11. | TOTAL REVENUE (Items 1 to 10) | 24,144,086 | 47,297,290 |
| EXPENSES | , , | 24,144,000 | 47,297,290 |
| | and Hospital | | |
| 12. | Inpatient Services - Capitated | 0 | 0 |
| 13. | Inpatient Services - Capitated Inpatient Services - Per Diem | Λ | |
| 13. | Inpatient Services - Fee Dieni Inpatient Services - Fee-For-Service/Case Rate | υ Λ | |
| | | 4,116,744 | 8,142,148 |
| 15. | Primary Professional Services - Capitated | | |
| 16. | Primary Professional Services - Non-Capitated | 9,695,238 | 17,766,191 |
| 17. | Other Medical Professional Services - Capitated | 1,004,002 | 2.050.242 |
| 18. | Other Medical Professional Services - Non-Capitated | 1,984,893 | 3,858,242 |
| 19. | Non-Contracted Emergency Room and Out-of-Area Expense, not including POS | 0 | |
| 20. | POS Out-Of-Network Expense | | 0 |
| 21. | Pharmacy Expense - Capitated | 0 | 0 |
| 22. | Pharmacy Expense - Fee-for-Service | 0 | 0 |
| 23. | Aggregate Write-Ins for Other Medical and Hospital Expenses | 946,163 | 1,764,091 |
| 24. | TOTAL MEDICAL AND HOSPITAL (Items 12 to 23) | 16,743,038 | 31,530,672 |
| Administ | | | |
| 25. | Compensation | 1,336,005 | 2,590,773 |
| 26. | Interest Expense | 105 | 20,166 |
| 27. | Occupancy, Depreciation and Amortization | 199,840 | 396,109 |
| 28. | Management Fees | 0 | 0 |
| 29. | Marketing | 1,725,899 | 3,500,571 |
| 30. | Affiliate Administration Services | 0 | 0 |
| 31. | Aggregate Write-Ins for Other Administration | 1,599,763 | 2,771,744 |
| 32. | TOTAL ADMINISTRATION (Items 25 to 31) | 4,861,612 | 9,279,363 |
| 33. | TOTAL EXPENSES | 21,604,650 | 40,810,035 |
| 34. | INCOME (LOSS) | 2,539,436 | 6,487,255 |
| 35. | Extraordinary Item | 0 | 0 |
| 36. | Provision for Taxes | 281,294 | 782,243 |
| 37. | NET INCOME (LOSS) | 2,258,142 | 5,705,012 |
| NET WOR | TH: | | |
| 38. | Net Worth Beginning of Period | 16,663,583 | 14,634,769 |
| 39. | Audit Adjustments | 0 | (|
| 40. | Increase (Decrease) in Common Stock | 0 | (|
| 41. | Increase (Decrease) in Preferred Stock | 0 | |
| 42. | Increase (Decrease) in Paid in Surplus | n | |
| 43. | Increase (Decrease) in Faut in Surpus Increase (Decrease) in Contributed Capital | n | |
| | | 0 | |
| 44. | Increase (Decrease) in Retained Earnings: | 0.050.140 | |
| 45. | Net Income (Loss) | 2,258,142 | 5,705,012 |
| 46. | Dividends to Stockholders | -2,871,824 | -4,308,170 |
| 47. | Aggregate Write-Ins for Changes in Retained Earnings | 31,880 | 50,170 |
| 48. | Aggregate Write-Ins for Changes in Other Net Worth Items | 0 | (|
| 49. | NET WORTH END OF PERIOD (Items 38 to 48) | 16,081,781 | 16,081,781 |

REPORT #2: REVENUE, EXPENSES AND NET WORTH

| | 1 | 2 | 3 |
|----------|--|-----------------|--------------|
| | | Current Period | Year-to-Date |
| DETAILS | OF WRITE-INS AGGREGATED AT ITEM 10 FOR OTHER REVENUES | Current I criod | Tear to Bute |
| 1001. | Miscellaneous Income | 92,555 | 203,284 |
| 1002. | Minority Interest in Income of Subsidiary | -134,867 | -396,446 |
| 1002. | Milioney increase in income of buosidiary | 0 | 0 |
| 1003. | | 0 | 0 |
| 1004. | | 0 | 0 |
| 1005. | | 0 | 0 |
| 1008. | Summary of remaining write-ins for Item 10 from overflow page | U | |
| 1098. | TOTALS (Items 1001 thru 1006 plus 1098) | -42,312 | -193,162 |
| | | | , |
| | OF WRITE-INS AGGREGATED AT ITEM 23 FOR OTHER MEDICAL AND HOSPITAL E | | 000.026 |
| 2301. | Occupancy, Depreciation and Amortization | 415,699 | 808,836 |
| 2302. | Supplies | 433,762 | 762,809 |
| 2303. | Other Medical Miscellaneous Expenses | 96,702 | 192,446 |
| 2304. | | 0 | 0 |
| 2305. | | 0 | 0 |
| 2306. | | 0 | 0 |
| 2398. | Summary of remaining write-ins for Item 23 from overflow page | | |
| 2399. | TOTALS (Items 2301 thru 2306 plus 2398) | 946,163 | 1,764,091 |
| DETAIL | OF WINES INC A CODE CAMED AN IMEM 21 FOR OTHER ADMINISTRATIVE EVDENCE | 70 | |
| | OF WRITE-INS AGGREGATED AT ITEM 31 FOR OTHER ADMINISTRATIVE EXPENSE | 659,097 | 1,120,727 |
| 3101. | Office Expenses | | |
| 3102. | Professional Fees | 193,686 | 335,869 |
| 3103. | Taxes, Licenses and Fees (Excluding Income and Payroll Taxes) | 331,471 | 670,547 |
| 3104. | Bad Debts | 298,451 | 385,234 |
| 3105. | Other General and Administrative Expenses | 117,058 | 259,367 |
| 3106. | | 0 | 0 |
| 3198. | Summary of remaining write-ins for Item 31 from overflow page | | |
| 3199. | TOTALS (Items 3101 thru 3106 plus 3198) | 1,599,763 | 2,771,744 |
| DETAILS | OF WRITE-INS AGGREGATED AT ITEM 47 FOR CHANGES IN RETAINED EARNINGS | | |
| 4701. | Unrealized Gain on Available for Sale Securities | 31,880 | 50,170 |
| 4702. | | 0 | 0 |
| 4703. | | 0 | 0 |
| 4704. | | 0 | 0 |
| 4705. | | 0 | 0 |
| 4706. | | 0 | 0 |
| 4798. | Summary of remaining write-ins for Item 47 from overflow page | | |
| 4799. | TOTALS (Items 4701 thru 4706 plus 4798) | 31,880 | 50,170 |
| DETAIL C | OF WINDS ING A CODE CATED AT WEIN 40 FOR CHANGES OF OTHER NET WORTH I | TOTAL M.C. | |
| 4801. | OF WRITE-INS AGGREGATED AT ITEM 48 FOR CHANGES OF OTHER NET WORTH I | 1EMS 0 | 0 |
| | | 0 | 0 |
| 4802. | | | |
| 4803. | | 0 | 0 |
| 4804. | | 0 | 0 |
| 4805. | | 0 | 0 |
| 4806. | | 0 | 0 |
| 4898. | Summary of remaining write-ins for Item 48 from overflow page | | |
| 4899. | TOTALS (Items 4801 thru 4806 plus 4898) | 0 | 0 |
| | Compared to the contract of th | Ŭ | |

REPORT #3: STATEMENT OF CASH FLOWS

| | 1 | 2 | 3 |
|--------------------|--|-----------------|--------------|
| G 1 GY 77 O | | Current Period | Year-to-Date |
| | W PROVIDED BY OPERATING ACTIVITIES | 0.007.155 | 20,020,621 |
| 1. | Group/Individual Premiums/Capitation | 9,987,155 | 20,030,621 |
| 2. | Fee-For-Service | 4,215,531 | 8,467,929 |
| 3. | Title XVIII - Medicare Premiums | 0 021 250 | 16.517.010 |
| 4. | Title XIX - Medicaid Premiums | 8,031,350 | 16,517,912 |
| 5. | Investment and Other Revenues | 241,847 | 509,088 |
| 6. | Co-Payments, COB and Subrogation | 733,693 | 1,442,107 |
| 7. | Medical and Hospital Expenses | -15,957,743 | -30,770,131 |
| 8. | Administration Expenses | -4,939,856 | -9,493,495 |
| 9. | Federal Income Taxes Paid | -801,584 | -896,243 |
| 10. | Interest Paid | -105 | -20,166 |
| 11. | NET CASH PROVIDED BY OPERATING ACTIVITIES | 1,510,288 | 5,787,622 |
| | W PROVIDED BY INVESTING ACTIVITIES | | i . |
| 12. | Proceeds from Restricted Cash and Other Assets | 0 | 0 |
| 13. | Proceeds from Investments | 4,000,000 | 7,350,000 |
| 14. | Proceeds for Sales of Property, Plant and Equipment | 0 | 0 |
| 15. | Payments for Restricted Cash and Other Assets | 0 | 0 |
| 16. | Payments for Investments | -4,264,700 | -7,772,700 |
| 17. | Payments for Property, Plant and Equipment | -284,652 | -579,235 |
| 18. | NET CASH PROVIDED BY INVESTING ACTIVITIES | -549,352 | -1,001,935 |
| CASH FLO | W PROVIDED BY FINANCING ACTIVITIES: | | |
| 19. | Proceeds from Paid in Capital or Issuance of Stock | 0 | 0 |
| 20. | Loan Proceeds from Non-Affiliates | 0 | 0 |
| 21. | Loan Proceeds from Affiliates | 0 | 0 |
| 22. | Principal Payments on Loans from Non-Affiliates | 0 | 0 |
| 23. | Principal Payments on Loans from Affiliates | 0 | 0 |
| 24. | Dividends Paid | -2,871,824 | -4,308,170 |
| 25. | Aggregate Write-Ins for Cash Provided by Financing Activities | 0 | 0 |
| 26. | NET CASH PROVIDED BY FINANCING ACTIVITIES | -2,871,824 | -4,308,170 |
| 27. | NET INCREASE (DECREASE) IN CASH (Items 11, 18 & 26) | -1,910,888 | 477,517 |
| 28. | CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE QUARTER | 9,391,306 | 7,002,901 |
| 29. | CASH AND CASH EQUIVALENTS AT THE END OF THE QUARTER | 7,480,418 | 7,480,418 |
| RECONCII 30. | LIATION OF NET INCOME TO NET CASH PROVIDED BY OPERATING ACTIVITIES Net Income | S: 2,258,142 | 5,705,012 |
| Adjustme | ents to Reconcile Net Income to Net Cash Provided by Operating Activities | | |
| 31. | Depreciation and Amortization | 155,185 | 300,222 |
| 32. | Decrease (Increase) in Receivables | -1,067,694 | -1,380,212 |
| 33. | Decrease (Increase) in Prepaid Expenses | -414,686 | -522,313 |
| 34. | Decrease (Increase) in Affiliate Receivables | -189,561 | -220,363 |
| 35. | Increase (Decrease) in Accounts Payable | 151,352 | 129,757 |
| 36. | Increase (Decrease) in Claims Payable and Shared Risk Pool | 742,230 | 908,094 |
| 37. | Increase (Decrease) in Unearned Premium | -17,148 | 410,661 |
| 38. | Aggregate Write-Ins for Adjustments to Net Income | -107,532 | 456,764 |
| 39. | TOTAL ADJUSTMENTS (Items 31 through 38) | -747,854 | 82,610 |
| 40. | NET CASH PROVIDED BY OPERATING ACTIVITIES | 1,510,288 | 5,787,622 |
| 40. | (Item 30 adjusted by Item 39 must agree to Item 11) | 1,510,200 | 3,707,022 |
| | DF WRITE-INS AGGREGATED AT ITEM 25 FOR CASH FLOW PROVIDED BY FINAN | NCING ACTIVITIE | |
| 2501. | | 0 | 0 |
| 2502. | | 0 | 0 |
| 2503. | | 0 | 0 |
| 2598. | Summary of remaining write-ins for Item 25 from overflow page | | |
| 2599. | TOTALS (Items 2501 thru 2503 plus 2598) | 0 | 0 |
| DETAILS (3801. | DF WRITE-INS AGGREGATED AT ITEM 38 FOR ADJUSTMENTS TO NET INCOME Minority Income | 134,867 | 396,446 |
| 3802. | Accrued Salaries | 105,174 | 224,812 |
| 3802. | Accrued Income Taxes, Premium Taxes and Miscellaneous Other Liabilities | -347,573 | -164,494 |
| | | -3+1,373 | -104,434 |
| 3898. | Summary of remaining write-ins for Item 38 from overflow page | 107.500 | 15151 |
| 3899. | TOTALS (Items 3801 thru 3803 plus 3898) | -107,532 | 456,764 |

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This page is no longer in use.

REPORT #4: ENROLLMENT AND UTILIZATION TABLE

TOTAL ENROLLMENT

| | | | | OTAL ENROLLMEN | 1 | | | | | | |
|---|---------------------------|-----------------|---------------------|---------------------------|------------|----------------|------------------|------------------|---------------|------------|-----------|
| 1 | 2 | 3 | 4 | 5 | 6 | Total Member A | Ambulatory Encou | nters for Period | 10 | 11 | 12 |
| | | | | | Cumulative | | | | | | |
| | | | | | Enrollee | | | | Total Patient | Annualized | Average |
| | Total Enrollees At End of | | Terminations During | Total Enrollees at End of | Months for | 7 | 8 | 9 | Days | Hospital | Length of |
| Source of Enrollment | Previous Period | Period | Period | Period | Period | Physicians | Non-Physicians | Total | Incurred | Days/1000 | Stay |
| Group (Commercial) | 9,763 | 3,916 | | 13,679 | 37,871 | | | 0 | | 0 | |
| 2. Medicare Risk | | | | 0 | | | | 0 | | | |
| 3. Medi-Cal Risk | 87,704 | 3,162 | | 90,866 | 271,474 | | | 0 | | 0 | |
| 4. Individual | | | | 0 | | | | 0 | | | |
| 5. Point of Service | | | | 0 | | | | 0 | | | |
| 6. Aggregate write-ins for Other | 97,953 | 8,768 | 0 | 106,721 | 312,516 | 0 | 0 | 0 | 0 | 0 | |
| 7. Total Membership | 195,420 | 15,846 | 0 | 211,266 | 621,861 | 0 | 0 | 0 | 0 | 0 | |
| DETAILS OF WRITE-INS AGGRE | GATED AT ITEM 6 FOR | OTHER SOURCES O | F ENROLLMENT | | | | | | | | |
| 601. Small Group | | | | 0 | | | | 0 | | | |
| 602. Healthy Families | 97,953 | 8,768 | | 106,721 | 312,516 | | | 0 | | 0 | |
| 603. AIM | | | | 0 | | | | 0 | | | |
| 604. Medicare Cost | | | | 0 | | | | 0 | | | |
| 605. ASO | | | | 0 | | N/A | N/A | N/A | N/A | N/A | N/A |
| 606. PPO | | | | 0 | | | | 0 | | | |
| 607. | | | | 0 | | | | 0 | | | |
| 608. | | | | 0 | | | | 0 | | | |
| 609. | | | | 0 | | | | 0 | | | |
| 610. | | | | 0 | | | | 0 | | | |
| 611. | | | | 0 | | | | 0 | | | |
| 612. | | | | 0 | | | | 0 | | | |
| Summary of remaining write-ins for | | | | 0 | | | | | | | |
| 698. Item 6 from overflow page | | | | 0 | | | | 0 | | | |
| Totals (lines 601 through 612 plus 699, 698) (Line 6 above) | 97,953 | 8,768 | 0 | 106,721 | 312,516 | 0 | 0 | 0 | 0 | 0 | |

SCHEDULE A-1 (CASH)

| 1 | 2 | 3 |
|---|----------------|----------|
| | | |
| Name of Depository | | |
| (List all accounts even if closed during the period) | Account Number | Balance* |
| 1. N/A for Qtrly Filing | | |
| 2. | | |
| 3. | | |
| 4. | | |
| 5. | | |
| 6. | | |
| 7. | | |
| 8. | | |
| 9. Total Cash on Deposit | | 0 |
| 10. Cash on Hand (Petty Cash) | | |
| 11. Total Cash on Hand and on Deposit (Report #1, Part A, | Line 1) | 0 |

SCHEDULE A-2 RESTRICTED ASSETS

| 1 | 2 | 3 |
|---|----------------|-----------|
| Name of Depository (List all accounts even if closed during period) | Account Number | Balance* |
| 12. Wells Fargo Investments | 07-1104016 | 50,000 |
| 13. Wells Fargo Institutional Securities | 12660676 | 1,025,934 |
| 14. Citibank | 307557 | 506,374 |
| 15. | | |
| 16. | | |
| 17. | | |
| 18. | | |
| 19. Total Restricted Assets | | 1,582,308 |

^{*} Indicate the Balance Per the HMO's Records

SCHEDULE C - PREMIUMS RECEIVABLE (Other than Affiliates)

Individually list all debtors (commercial only) with account balances greater than 5% of gross Premiums Receivable. Group the total of all other premiums receivables and enter the total on the line titled, "Aggregate Accounts Not Individually Listed."

| | 1 | | 3 | 4 | 5 | 6 |
|-------------------|--|-----------|------------|------------|--------------|-------|
| | Name of Debtor | 1-30 Days | 31-60 Days | 61-90 Days | Over 90 Days | Total |
| 1. | N/A for Qtrly Filing | 4 | | | | 0 |
| 1. 2. 3. | | | | | | 0 |
| 3. | | | | | | 0 |
| 4. | | | | | | 0 |
| 5. 6. | | | | | | 0 |
| 7. | | | | | | 0 0 |
| 8. | | | | | | 0 |
| 0. | | | | | | 0 |
| 9. 10. | | | | | | 0 |
| 11. | | | | | | 0 |
| 12. | | | | | | 0 |
| 12. 13. | | | | | | 0 |
| 14. | | | | | | 0 |
| 15. | | | | | | 0 |
| 16. | | | | | | 0 |
| 17. | | | | | | 0 |
| 18. | | | | | | 0 |
| 19. | | | | | | 0 |
| 20. 21. | | | | | | 0 |
| 21. | | | | | | 0 |
| 22. 23. | | | | | | 0 |
| 23. | | | | | | 0 |
| 24. 25. | | | | | | 0 |
| 25. | | | | | | 0 |
| 26. | | | | | | 0 |
| 26. 27. 28. | | | | | | 0 |
| 28. 29. | | | | | | 0 |
| 29. 30 | | | | | | 0 |
| 30. 31. | | | | | | 0 |
| 32. | | | | | | 0 |
| 33. | | | | | | 0 |
| 34. | | | | | | 0 |
| 34. 35. | | | | | | 0 |
| 36. | | | | | | 0 |
| 37. | | | | | | 0 |
| 38. | | | | | | 0 |
| 39. | | | | | | 0 |
| 40. | | | | | | 0 |
| 41. | | | | | | 0 |
| 41. 42. 43. | | | | | | 0 |
| 43. | | | | | | 0 |
| 44. 45. 46. | | | | | | 0 |
| 45. | | | | | | 0 |
| 40. 47 | | | | | | 0 |
| 47. | | | | | | 0 |
| 48. 49. | | | | | | 0 |
| 50. | | | | | | 0 |
| 51 | | | | | | 0 |
| 52 | | | | | | 0 |
| 51. 52. 53. | | | | | | 0 |
| 54. | Aggregate Accounts Not Individually Listed | | | | | 0 |
| 55 | Total | 0 | 0 | 0 | 0 | |

SCHEDULE D HEALTH CARE RECEIVABLES & AMOUNTS DUE FROM PARENT, SUBSIDIARIES, AND AFFILIATES

Individually list all debtors with account balances greater than 10% of gross Receivables. Group the total of all other receivables and enter the total on the line titled, "Aggregate Accounts Not Individually Listed."

| | 1 | 2 | 3 | 4 | 5 | 6 |
|------------|--|-----------|------------|------------|--------------|-----------|
| | Name of Debtor | 1-30 Days | 31-60 Days | 61-90 Days | Over 90 Days | Total |
| | State of California | 2,539,798 | | | | 2,539,798 |
| | Reza Abbaszadeh, DDS | 2,098,322 | | | | 2,098,322 |
| 3. 4. | | | | | | 0 |
| | | | | | | 0 |
| 5. | | | | | | 0 |
| 6. | | | | | | 0 |
| 7. | | | | | | 0 |
| 8. 9. | | | | | | 0 |
| 9. 10. | | | | | | 0 |
| 11. | | | | | | 0 |
| 12. | | | | | | 0 |
| 13. | | | | | | 0 |
| 14. | | | | | | 0 |
| 15. | | | | | | 0 |
| 16. | | | | | | 0 |
| 17. | | | | | | 0 |
| 18. | | | | | | 0 |
| 19. | | | | | | 0 |
| 20. | | | | | | 0 |
| 21. | | | | | | 0 |
| 21. 22. | | | | | | 0 |
| 23. | | | | | | 0 |
| 24. | | | | | | 0 |
| 24. 25. | | | | | | 0 |
| 26. | | | | | | 0 |
| 27. 28. | | | | | | 0 |
| 28. | | | | | | 0 |
| 29. | | | | | | 0 |
| 30. | | | | | | 0 |
| 31. | | | | | | 0 |
| 32. | | | | | | 0 |
| 33. | | | | | | 0 |
| 34. | | | | | | 0 |
| 35. | | | | | | 0 |
| 36. | | | | | | 0 |
| 37. | | | | | | 0 |
| 38. | | | | | | 0 |
| 39. 40. | | | | | | 0 |
| 40. | | | | | | 0 |
| 42. | | | | | | 0 |
| 43. | | | | | | 0 |
| 44. | | | | | | 0 |
| 45. | | | | | | 0 |
| 46. | | | | | | 0 |
| 47. | | | | | | 0 |
| 48. | | | | | | 0 |
| 49. | | | | | | 0 |
| 49. 50. | | | | | | 0 |
| 51. | | | | | | 0 |
| 52. | | | | | | 0 |
| 52. 53. | | | | | | 0 |
| 54. | Aggregate Accounts Not Individually Listed | 1,291,151 | 481,655 | 284,473 | 617,722 | 2,675,001 |
| 55. | Total | 5,929,271 | 481,655 | 284,473 | 617,722 | 7,313,121 |

SCHEDULE F - ACCOUNTS PAYABLE

Individually list all creditors with account balances greater than 5% of total trade accounts payable. Group the total of all other payables and enter the total on the line titled, "Aggregate Accounts Not Individually Listed - Due." Report accounts payable from the initial date of billing or due date under contract.

| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
|--|-----------|------------|------------|-------------|---------------|-------|
| Name of Debtor | 1-30 Days | 31-60 Days | 61-90 Days | 91-120 Days | Over 120 Days | Total |
| 1. N/A for Qtrly Filing | | | | | | 0 |
| 2. | | | | | | 0 |
| 3. | | | | | | 0 |
| 4. | | | | | | 0 |
| 5. | | | | | | 0 |
| 6. | | | | | | 0 |
| 7. | | | | | | 0 |
| 8. | | | | | | 0 |
| 9. | | | | | | 0 |
| 10. | | | | | | 0 |
| 11. | | | | | | 0 |
| 12. | | | | | | 0 |
| 13. | | | | | | 0 |
| 12. 13. 14. 15. | | | | | | 0 |
| 15. | | | | | | 0 |
| 16. | | | | | | 0 |
| 16. 17. | | | | | | 0 |
| 18. 19. | | | | | | 0 |
| 19. | | | | | | 0 |
| 20. | | | | | | 0 |
| 21. | | | | | | 0 |
| 21. 22. | | | | | | 0 |
| 23. Aggregate Accounts Not Individually Listed - Due | | | | | | 0 |
| 24. Total | 0 | 0 | 0 | 0 | 0 | 0 |

SCHEDULE G - UNPAID CLAIMS ANALYSIS SECTION I - CLAIMS UNPAID

| | 1 | 2 | 3 |
|---------------------|--|-----------------------------------|---|
| Type of Claim | Reported Claims in Process of Adjustment | Estimated Incurred but Unreported | Total - Unpaid Claims (Columns 4+5 of Section II) |
| 1. Inpatient Claims | - | _ | 0 |
| 2. Physician Claims | 2,920,284 | 2,418,074 | 5,338,358 |
| 3. Referral Claims | | | 0 |
| 4. Other Medical | | | 0 |
| 5. TOTAL | 2,920,284 | 2,418,074 | 5,338,358 |

SECTION II - ANALYSIS OF CLAIMS UNPAID - PREVIOUS YEAR (FILE ANNUAL ONLY)

| DECTION | III WILLIAM OI | CENTENTS CIVI | THE TRE | TO CO TENTE (| TILE ANTOAL | OT(EI) |
|---------------------|--------------------|---|---|-------------------|-------------------|---|
| | | | | | | |
| | | | Unpaid Claims | During the Fiscal | | |
| | Claims Paid During | the Fiscal Year | Y | 'ear | | 7 |
| 1 | 2 | 3 | 4 | 5 | 6 | Estimated |
| Type of Claim | On Claims Incurred | On Claims | On Claims | On Claims | Total Claims | Liability of |
| | Prior to the first | Incurred During | Unpaid Prior to | Incurred During | (Paid and Unpaid) | Unpaid Claims |
| | day of the Current | the Fiscal Year | the first day of | the Year | for the Previous | Prior to the first |
| | Fiscal Year | | the Previous | | Fiscal Year | day of the Prior |
| | | | Fiscal Year | | (2+4) | Year |
| 6. Inpatient Claims | | | | | 0 | |
| 7. Physician Claims | | | | | 0 | |
| 8. Referral Claims | | *************************************** | *************************************** | | 0 | *************************************** |
| 9. Other Medical | | *************************************** | | | 0 | *************************************** |
| 10. TOTAL | 0 | 0 | 0 | 0 | 0 | 0 |

SECTION III - INVENTORY OF CLAIMS TO BE PROCESSED*

| | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
|-----|--------------|---|-----------------|-------------|-------------------|---|-----------------------|
| | | Beginning | | | | | Ending Balance |
| | | Balance | | Deduct - | | | Number of claims |
| | | Number of Claims | Add - Claims | Claims paid | Deduct - Claims | | in inventory at |
| | Month Ending | in inventory on the | Received during | during the | denied during the | Add/Deduct - | the end of the |
| 11. | | 1st of each month | the month | month | month | Adjustments | month |
| 12. | <u>=</u> | | | | | | 0 |
| 13. | | | | | | | 0 |
| 14. | | | | | | | 0 |
| 15. | | | | | | | 0 |
| 16. | | | | | | | 0 |
| 17. | | | | | | | 0 |
| 18. | | | | | | | 0 |
| 19. | | | | | | | 0 |
| 20. | <u> </u> | | | | | | 0 |
| 21. | | *************************************** | | | | *************************************** | 0 |
| 22. | | | | | | | 0 |
| 23. | 5 5 | | | | | | 0 |

^{*} Describe any significant changes reported on Schedule G, Section III in the Supplemental Schedule (Page 2).

SCHEDULE H - AGING OF ALL CLAIMS

Age all claims on hand at the end of each month. Use the date of receipt to determine the number of days the claims is outstanding. The amount reported in Column 6 should equal the amount Reported on Schedule G, Section III, Column 7.

| | 1 | 2 | 3 | 4 | 5 | 6 |
|-----|---|-----------|------------|------------|--------------|-------|
| 1 | Month Ending | 1-30 Days | 31-60 Days | 61-90 Days | Over 90 Days | Total |
| 2. | Wolth Eliding | 1 30 Days | 31 00 Days | 01 20 Days | Over 70 Days | Total |
| 2. | | • | • | | | U |
| 3. | <u> </u> | | | | | 0 |
| 4. | ======================================= | | | | | 0 |
| 5. | | | | | | 0 |
| 6. | <u> </u> | | | | | 0 |
| 7. | | | | | | 0 |
| 8. | = | | | | | 0 |
| 9. | = <u> </u> | | | | | 0 |
| 10. | | | | | | 0 |
| | —————————————————————————————————————— | | | | | 0 |
| 12. | | | | | | 0 |
| 13. | | | | | | 0 |

SCHEDULE I - ANALYSIS OF TOTAL MEDICAL LIABILITY TO ACTUAL CLAIMS PAID

Using the Plan's Lag Tables, complete the following table. Provide claim information the current quarter and the previous seven quarters. An actuarial certification may be submitted in lieu of this schedule.

| | Reported A | ccrual | | | |
|----|---------------------|---------------|---|--------------|---|
| | 1 | 2 | 3 | 4 | 5 |
| | | | | | Outstanding |
| | | | | | Liability |
| | | Total Medical | Amount | Difference - | (Based on |
| | Quarter Ending Date | Liability* | Paid-To-Date | Column (2-3) | plan's lag |
| 1. | Omeni Quarier | | XXX | 0 | |
| 2. | Previous Quarter | | | 0 | |
| 3. | Previous 2 Quarters | | | 0 | |
| 4. | Previous 3 Quarters | | | 0 | |
| 5. | Pievious 4 Quarters | | | 0 | *************************************** |
| 6. | Previous 5 Quarters | | | 0 | |
| 7. | Provious & Quarters | | | 0 | |
| 8. | Providus 7 Quarters | | *************************************** | 0 | *************************************** |

^{*} Should tie to Report #1, Part B, Columns 1 & 2, Lines 3 through 7.

**

| | 1 | |
|-----|-----------------------------|------------|
| | NOTES TO FINANCIAL | STATEMENTS |
| | 1. See Separate Attachment. | |
| | 2. 3. | |
| | 4. | |
| | 5. | |
| | 6. | |
| | 7. 8. | |
| | 9. | |
| 10. | 10. | |
| | 11. | |
| 12. | 12. 13. | |
| | 14. | |
| | 15. | |
| | 16. 17. | |
| | 17. | |
| 19. | 19. | |
| | 20. | |
| 21. | 21. 22. | |
| 23. | 23. | |
| 24. | 24. | |
| | 25. | |
| 26. | 26. 27. | |
| | 28. | |
| 29. | 29. | |
| | 30. | |
| | 31. 32. | |
| 33. | 33. | |
| | 34. | |
| | 35. 36. | |
| | 37. | |
| 38. | 38. | |
| | 39. | |
| | 40. 41. | |
| | 42. | |
| 43. | 43. | |
| | 44. | |
| | 45. 46. | |
| | 47. | |
| | 48. | |
| | 49. | |
| 50. | 50. | |
| 52. | | |
| 53. | 53. | |
| | 54. | |
| | 55. | |
| | 56. 57. | |
| | 58. | |
| | 59. | |

| | 1 |
|------------|---|
| | OVERFLOW PAGE FOR WRITE-INS |
| 1. | Report #1 Part B: Liab. and Net Worth: Details of Write-Ins Aggregated at Item 11 for Current Liab. |
| 2. | 1105 Misc. Patient Accounts Liability \$347,667 |
| 3. | |
| 4. | |
| 5. | |
| 6. | |
| 7. | |
| 8. | |
| 9. | |
| 10. | |
| 11. | |
| 12. | |
| 13. | |
| 14. | |
| 15. | |
| 16. | |
| 17. | |
| 18. | |
| 19. | |
| 20. | |
| 21. | |
| 22. | |
| 23. | |
| 24. | |
| 25. | |
| 26. 27. | |
| 28. | |
| 29. | |
| 30. | |
| 31. | |
| 32. | |
| 33. | |
| 34. | |
| 35. | |
| 36. | |
| 37. | |
| 38. | |
| 39. | |
| 40. | |
| 41. | |
| 42. | |
| 43. | |
| 44. | |
| 45. | |
| 46. | |
| 47. | |
| 48. | |
| 49. | |
| 50. | |
| 51. | |
| 52. | |
| 53. | |
| 54. | |
| 55. | |
| 56. | |
| 57. | |
| 58. | |
| 59 | |

KNOX-KEENE SUPPLEMENTAL INFORMATION PURSUANT TO SECTIONS 1300.84.06, 1300.84.2 AND 1374.68

| | 1 | 2 | 3 | 4 | 5 | | |
|-----------------|---|---|--------------------------------|---------------|--------------------|--|--|
| A. 1. | Explanation of the method of calculating | g the provision for incurred and un | reported claims: | | | | |
| B. | . Accounts and Notes Receivable from officers, directors, owners or affiliates, as detailed below: | | | | | | |
| | Name of Debtor | Nature of Relationship | Nature of Receivable | Amount | Terms | | |
| 2. | Dr. Reza Abbaszadeh | Owner, Officer & Director | Commercial Mortgages | 2,098,322 | 1 Yr, 8%, Int only | | |
| 3. | Various - see notes | Employees / Other | Advances | 250,336 | Various | | |
| 4. | | | | | | | |
| 5. | | | | | | | |
| 6. | | | | | | | |
| c. | Donated materials or services received as detailed below: | by the reporting entity for the perio | od of the financial statemen | ts, | | | |
| | Donor's Name | Affiliation with Reporting Entity | Valuation Method | Amount | | | |
| 7. | None | rumation with reporting Entry | <u>valuation method</u> | Amount | | | |
| 8. | rone | | | | | | |
| 9. | | | | | | | |
| 10. | | | | | | | |
| 11. | | | | | | | |
| 11. | | | | 1 | | | |
| D. | Forgiven debt or obligations, as detailed | d below: | | | | | |
| | | Access of the second | Summary of How | | | | |
| 10 | Creditor's Name | Affiliation with Reporting Entity | Obligation Arose | Amount | | | |
| 12. | None | | | | | | |
| 13. | | | | | | | |
| 14. | | | | | | | |
| 15. | | <u> </u> | | | | | |
| E. | Calculation of Tangible Net Equity (TN | (E) and Required TNE in accordance | ce with Section 1300.76 of the | he Rules: | | | |
| 16. | Net Equity | | | \$ 16,081,781 | | | |
| 17. | Add: Subordinated Debt | | | \$ | | | |
| 18. | Less: Receivables from officers, directors, and affiliates | | | \$ 2,348,658 | | | |
| 19. | Intangibles | | | \$ | | | |
| 20. | Tangible Net Equity (TNE) | | | \$ 13,733,123 | | | |
| 21. | Required Tangible Net Equity (See Page 22) | | | \$ 2,320,207 | | | |
| 22. | TNE Excess (Deficiency) | | | \$ 11,412,916 | | | |
| F. | Percentage of administrative co | osts to revenue obtained fro | m subscribers and en | rollees: | | | |
| 23. | Revenue from subscribers and en | rollees | | \$ 7,576,341 | | | |
| 24. | Administrative Costs | | | \$ 1,277,900 | | | |
| 25. | Percentage | | | 17 | | | |
| 26. | The amount of health care expo month period immediately prec which were or will be paid to n directly reimbursed to subscrib | ceding the date of the report oncontracting providers or | t | \$ 40,000 | | | |
| 27. | Total costs for health care service preceding six months: | es for the immediately | | \$ 16,774,235 | | | |
| 28. | Percentage | | | 0 | | | |

| | | | 1 | 1 | |
|--|---|---|------|---|--|
| G. | If the amount of health care experperiod immediately preceding the were or will be paid to noncontrate reimbursed to subscribers and entotal costs for health care services months, the following information reports, shall be provided: | 1 | | | |
| 29. | Amount of all claims for noncontreeimbursement but not yet process | racting provider services received for sed: | \$ | | |
| 30. | Amount of all claims for noncontreeimbursement during the previous | racting provider services denied for as 45 days: | \$ | | |
| 31. | Amount of all claims for noncontreeimbursement but not yet paid: | racting provider services approved for | \$ | | |
| 32. | An estimate of the amount of claim services incurred, but not reported | | \$ | | |
| 33. | Compliance with Section 1377(a) such section, as follows: | as determined in accordance with | | | |
| 34. | | Cash & cash equivalents maintained | \$ | | |
| 35. | | Noncontracting provider claims (aggregate of total of items 29 - 32 above) | \$ 0 | | |
| 36. | | Cash & cash equivalents reported to be maintained (120% x Line 35) | \$ 0 | | |
| 37. | | Deposit required (100% of Line 36) | \$ 0 | | |
| 38. | | Excess (deficient) reserves (Line 34 - Line 37) | \$ 0 | | |
| | Percentage of premium revenue e | arned from point-of-service plan contracts: | | | |
| 39. | Premium revenue earned from po | int-of-service plan contracts | \$ | | |
| 40. | Total premium revenue earned | | \$ | | |
| 41. | 41. Percentage | | | | |
| | Percentage of total health care expout-of-network services for point- | penditures incurred for enrollees for of-service enrollees: | | | |
| 42. | Health care expenditures for out- | of-network services for point-of-service enrollees | \$ | | |
| 43. | Total health care expenditures | | \$ | | |
| 44. | Percentage | | 0 | | |
| 45. | Point-of-Service Enrollment at en | d of period | | | |
| | Total Ambulatory encounters for | period for point-of-service enrollees: | | | |
| 46. | Physician | | | | |
| 47. | Non-Physician | | | | |
| 48. | Total | | 0 | | |
| 49. | Total Patient Days Incurred for Po | pint-of-Service enrollees | | | |
| 50. Annualized Hospital Days/1000 for Point-of-Service enrollees | | | | | |
| 51. | 1. Average Length of Stay for Point of Service enrollees | | | | |
| 52. | 2. Compliance with Section 1374.68(a) as follows: | | | | |
| 53. | Current Monthly Claims Payable or services provided under Point- | | \$ | | |
| 54. | Current monthly incurred but not balance for out-of-network covera provided under Point-of-Service of | age or services | \$ | | |
| 55. | Total | | \$ 0 | | |
| 56. | Total times 120% | | \$ 0 | | |
| 57. | Deposit (Greater of Line 56 or mi | nimum of \$200,000) | \$ | | |

REQUIRED TANGIBLE NET EQUITY (TNE) CALCULATION:

TNE required must be equal to the GREATER of "A" "B" or "C" below (See Rule 1300.76)

| | Full Service | | Specialized | |
|----|--|--------------|--|-----------------|
| | Plans | 1 | Plans | 2 |
| A. | Minimum TNE Requirement | \$ 1,000,000 | Minimum TNE Requirement | \$ 50,000 |
| B. | REVENUES: | | | |
| 1. | 2% of the first \$150 million of annualized premium revenues | \$ | 2% of the first \$7.5 million of annualized premium revenue | \$ 150,000 |
| | Plus | | Plus | |
| 2. | 1% of annualized premium revenues in excess of \$150 million | \$ | 1% of annualized premium revenue in excess of \$7.5 million | \$ 690,394 |
| 3. | Total | \$ 0 | Total | \$ 840,394 |
| C. | HEALTHCARE EXPENDITURES: | | | |
| 4. | 8% of the first \$150 million of annualized health care expenditures, except those paid on a capitated or managed hospital basis. | \$ | 8% of the first \$7.5 million of annualized health care expenditures, except those paid on a capitated or managed hospital basis. | \$ 600,000 |
| | Plus | | Plus | |
| 5. | 4% of annualized health care expenditures in excess of \$150 million except those paid on a capitated or managed hospital payment basis. | \$ | 4% of annualized health care expenditures in excess of \$7.5 million except those paid on a capitated or managed hospital payment basis. | \$ 1,720,207 |
| | Plus | | Plus | |
| 6. | 4% of the annualized hospital expenditures paid on a managed hospital payment basis. | \$ | 4% of the annualized hospital expenditures paid on a managed hospital payment basis. | \$ |
| 7. | Total | \$ 0 | Total | \$ 2,320,207 |
| 8. | Required "TNE" - Greater of "A" "B" or "C" | \$ | Required "TNE" - Greater of "A" "B" or "C" | \$ 2,320,207 |

KNOX -KEENE SUPPLEMENTAL INFORMATION PURSUANT TO SECTIONS 1374.64

POINT OF SERVICE TANGIBLE NET EQUITY CALCULATION

Calculation of Tangible Net Equity and required Tangible Net Equity in accordance with Section 1374.64:

| | | 1 |
|------|---|-----------------------|
| 1. | Net Equity | \$ 16,081,781 |
| 2. | Add: Subordinated Debt | \$ |
| 3. | Less: Receivables from officers, directors, and affiliates | \$ |
| 4. | Intangibles | \$ |
| 5. | Tangible Net Equity (TNE) | \$ 16,081,781 |
| 6. | Required Tangible Net Equity (From Line 10 or 13 below) | \$ |
| 7. | TNE Excess (Deficiency) | \$ 16,081,781 |
| | ADJUSTED MINIMUM TANGIBLE NET EQUITY CALCULAT (Complete Section I or II): | TION |
| I. | Plan is required to have and maintain TNE as required by Rule 13 | 300.76 (a)(1) or (2): |
| 8. | Minimum TNE as calculated under Rule 1300.76 (a)(1) or (2) | \$ |
| 9. | 10% of annualized health care expenditures for out-of-network service for point-of-service enrollees | \$ |
| 10. | Add lines 8 and 9 | \$ 0 |
| | Plan is required to have and maintain TNE as required by Rule 13 $\overline{\text{RT A}}$ | 300.76 (a)(3): |
| 11. | Minimum TNE as recalculated to exclude annualized healthcare expenditures for out-of-network services for point-of-service enrollees (attach worksheet Page 24) | \$ |
| 12. | 10% of annualized health care expenditures for out-of-network services for point-of-service enrollees | \$ |
| 13. | Add lines 11 and 12 | \$ 0 |
| III. | MINIMUM THE REQUIREMENT TO DETERMINE MONTH! | LY REPORTING |
| 14. | Line 5 (above) | \$ 16,081,781 |
| 15. | Multiply Line 6 (above) by 130% | \$ 0 |
| 16. | Difference (Line 14 - Line 15) If Line 14 is less than Line 15, then monthly reporting is required | \$ 16,081,781 |
| | | |

WORKSHEET FOR ADJUSTED TANGIBLE NET EQUITY CALCULATION

| | | 1 | 2 |
|-----|---|-----------------------------------|----------------------------------|
| | | 1 Full Service <u>Plans</u> | 2 Specialized <u>Plans</u> |
| 1. | Health care expenditures for period | \$ | \$ 16,743,038 |
| | Less: | | |
| 2. | Capitated or managed hospital payment basis expenditures | | 4,116,744 |
| 3. | Health care expenditures for out-of-network services for point-of-service enrollees | | 0 |
| 4. | Result | 0 | 12,626,294 |
| 5. | Annualized | | 50,505,176 |
| 6. | Reduce to maximum of \$150 million | | 7,500,000 |
| 7. | Multiply by 8% | \$ 0 | \$ 600,000 |
| | Plus | | |
| 8. | Annualized health care expenditures except those paid on a capitated or managed hospital payment basis and excluding health care expenditures for out-of-network services for point-of-service enrollees | \$ | \$ 50,505,176 |
| 9. | Less \$150 million | | 43,005,176 |
| 10. | Multiply by 4% | \$0 | \$ 1,720,207 |
| | Plus | | |
| 11. | Annualized hospital expenditures paid on a managed hospital payment basis and excluding health care expenditures for out-of-network services for point-of-service enrollees | \$ | \$ |
| 12. | Multiply by 4% | \$ 0 | \$ 0 |
| 13. | Total | \$0 | \$ 2,320,207 |